

My Background

- Serial entrepreneur with multiple launch / grow / sell successes
- 25-year digital product development pioneer
- Award-winning eLearning designer
- Designed training for McDonalds, UPS, Compaq, Lucent, DaimlerChrysler, Dunkin Donuts, and more





My Background

- President, Garda Risk Management LLC
- Partner, The Power of Preparedness (TPOP)
- Former Deputy Assistant Secretary, DHS Infrastructure Protection
- Senior Fellow, GWU Center for Homeland & Cyber Security
- Retired Assistant Commissioner, NYPD
- Captain, United States Navy



Today's Agenda

- The increasing threat of active shooter events
- Case studies / lessons learned
- Surviving an event run, hide, fight
- Your obligation to train your team
- A training solution specifically designed for utility companies
- Getting started



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The Increasing Threat of Active Shooter Events



What Is An "Active Shooter"?



FBI + Department of Homeland Security Active shooter definition



- "Active shooter" is an individual or persons actively engaged in killing or attempting to kill people in a confined and populated area
- In most cases, active shooters use firearms and there is no pattern or method to their selection of victims



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Shooters Threaten All Types of Employees Engaged in All Types of Work









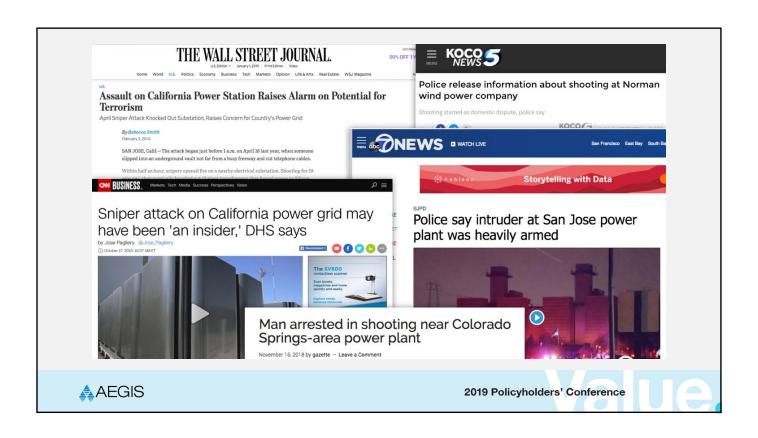


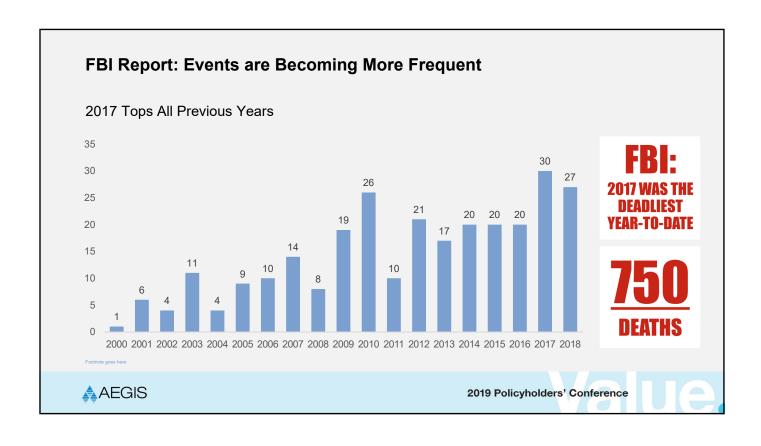






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1 Out of 7 People Don't Feel Safe at Work

- Nearly half of HR professionals said their organization experienced a workplace violence incident – up from 36% in 2012
- Nearly one third of employees and half of HR are unsure of what to do if they witness workplace violence
- Training empowers employees to react and take action in the event of a worst-case scenario

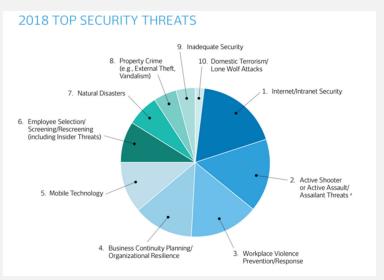




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Corporate America's Top Security Concerns

- Cyber / communications security: internet / intranet security
- Active shooter or active assault / assailant threats
- Workplace violence prevention / response
- Business continuity planning / organizational resilience
- Cyber / communications security: mobile technology





Case Studies / Lessons Learned



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Evolution of Police Response

- Pre-Columbine High School
 - Conventional response
 - Establish perimeter and call SWAT
- Post-Columbine High School
 - Unconventional response
 - Immediate Action Rapid Deployment (IARD)
 - Save lives
 - Locate, neutralize, remove and contain the threat





Immediate Action Rapid Deployment

- IARD = standard tactical response
- First responders actively confront a developing high-risk crisis
 - Engage the shooter before more lives are lost
 - FBI in partnership with Texas University has trained more than 130,000 law enforcement employees on force-on-force scenario based training





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- Virginia Tech
 - Illustrated the need for first responders to have forced entry breaching capability
- Aurora Colorado theater shooting
 - In mass casualty events, EMS can be overwhelmed
 - Law enforcement (and staff) must be trained to assist with immediate life-saving aid prior to arrival of EMS





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Capital-Gazette Newspaper - Annapolis, MD, June 28, 2018

- Gunman killed five with shotgun and injured two others attempting to escape
 - Previously dismissed from government job; former classmate took out harassment charge
 - Filed and lost a defamation lawsuit against newspaper
 - Sent enraged letters and texts threatening staff
- Two law enforcement agencies on scene in one minute
- Gaps security; order of protection; training





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Virginia Beach Shooting - May 31, 2019

- Municipal Center twelve killed, four severely injured
- Assailant insider with knowledge of physical layout
- Used a suppressor and several extended magazines
- Law enforcement responded in two minutes hampered by electronic doors
- Active shooter responses work people successfully evacuated and sheltered
- No indication shooter attempted to break down doors
- Insider has advantages, but trained co-workers can spot warning signs







VLOG – Virginia Beach Shooting





The Clock is Ticking: Every Second Counts

- A five-year study published by Tactical Response magazine
 - Examined 24 school shootings in 18 states and 41 workplace shootings in 12 states
 - Based on time between each shooting and the number of victims shot, one person dies every 15 seconds

Typical event is over in 3 to 5 minutes





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3 to 5 Minutes

Your Job:

Survive That Long



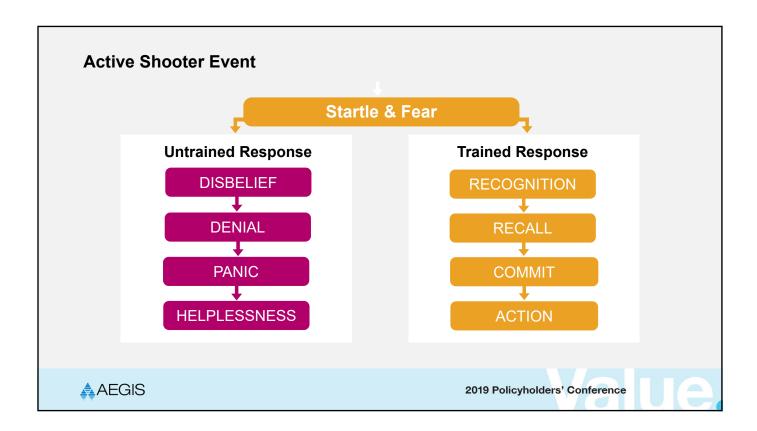


What You Can Expect if Caught in an Active Shooter Event

- Hyperventilation
- Accelerated heart rate
- Adrenaline rush
- Loss of peripheral vision
- Diminished hearing



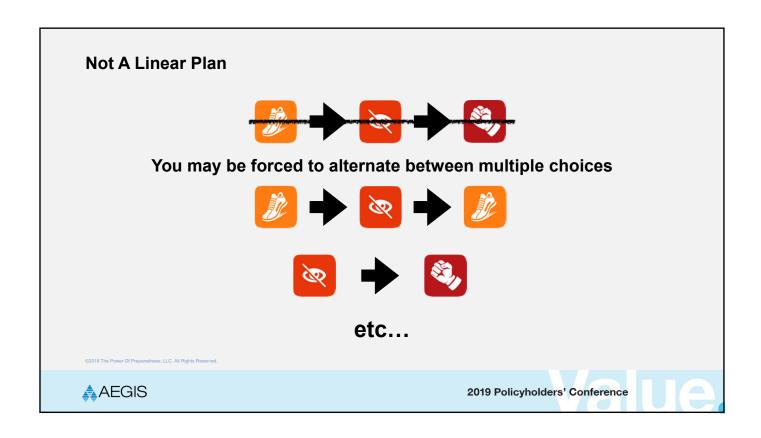


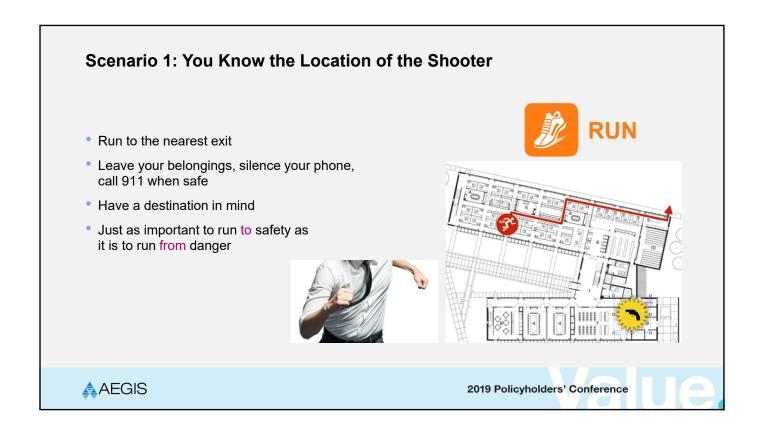


Surviving an Event

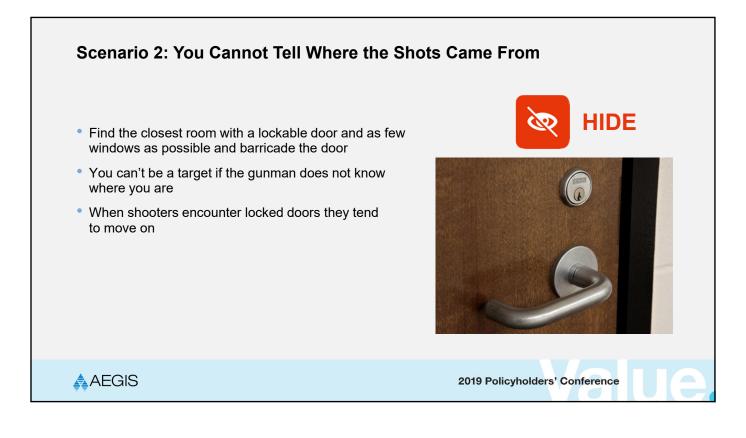


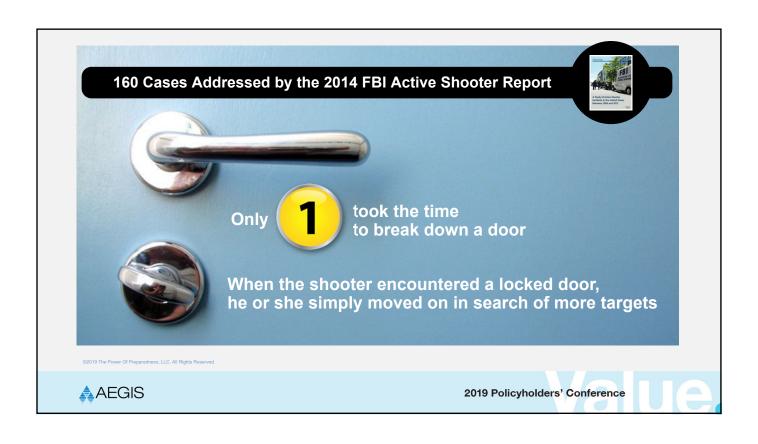


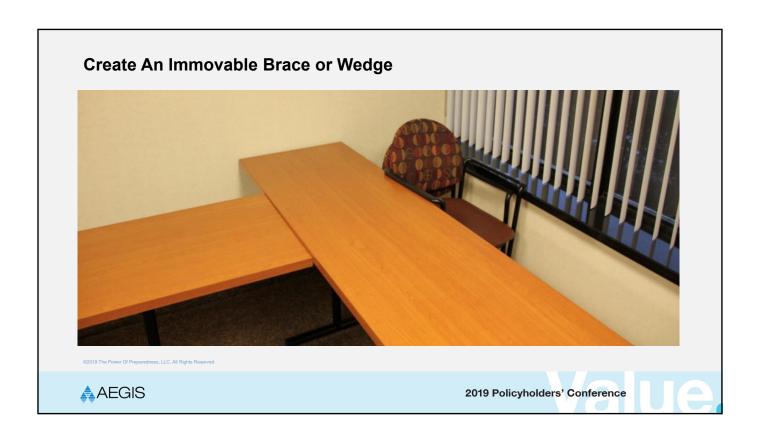




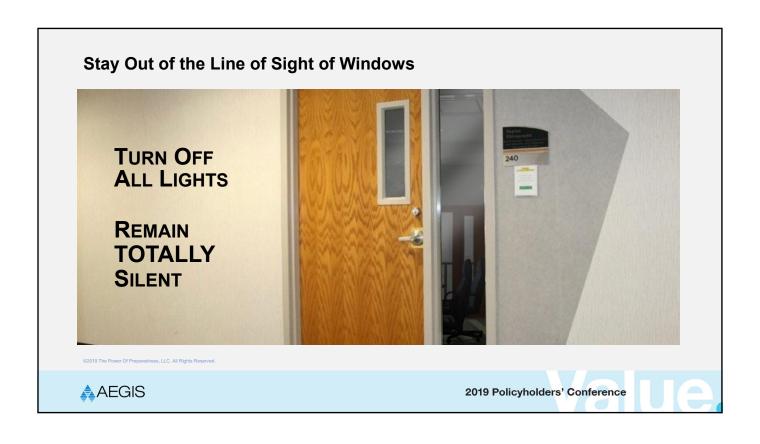


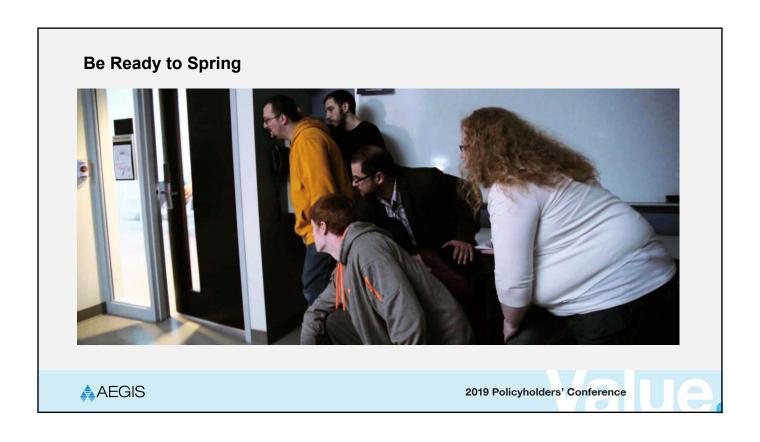


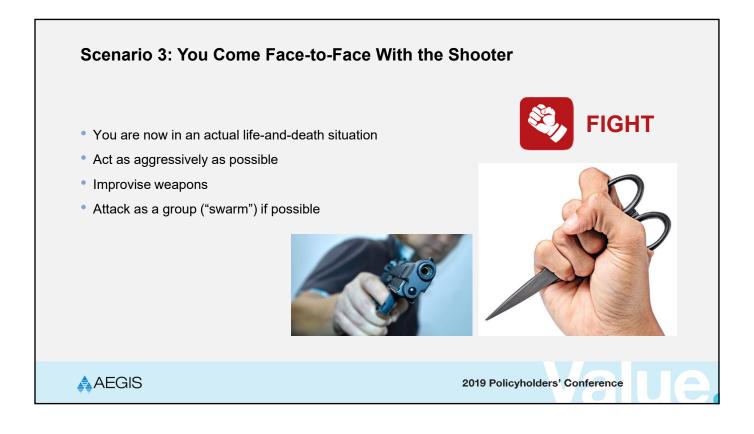




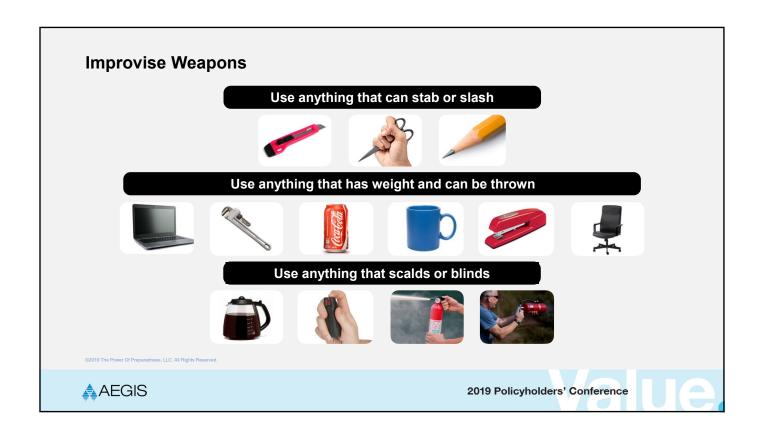












VBLOG – Nashville Run, Hide, Fight



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Run-Hide-Fight: The Waffle House Active Shooter

Take-Aways

- Understand / update the company's emergency plan
 - Evacuation routes from building
 - Shelter-in-place procedures and locations
 - Primary & secondary staging areas
 - Include law enforcement in planning
- Ensure multi-disciplinary involvement leadership, security, HR, legal, OSHA, EAP, communications
- Preparedness training is critical
 - Including understanding and reporting anomolous behaviors
- Exercise these principles
- Maintain situational awareness



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Your Obligation to Train





Two Primary Reasons to Train

- 1. To save lives and protect your staff
 - Events happen in all sectors and are increasing in frequency
- 2. To reduce liability and preserve your business
 - Loss of life results in litigation and disruption to all aspects of the company







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Reduce Liability and Preserve Your Business

- Impacting the financial viability of organizations
 - US businesses spend approximately \$121 billion annually responding to workplace violence events
 - Non-fatal assaults result in 876,000 lost workdays and \$16 million in lost wages
 - Results include lost productivity and sales, clean-up or refurbishing costs, increased insurance costs, lawsuits, and settlements



National Institute for the Prevention of Workplace Violence, Inc.





Liability & Litigation - Las Vegas Shooting, October 1, 2017

- 450+ plaintiffs
- MGM Resorts International owner of Mandalay Bay; Live Nation – organizer of music festival; estate of assailant
- MGM alleged negligence for security policies, training staff, surveillance of premises, incident response
- Live Nation failure to provide enough exits, training employees





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Liability & Litigation - Washington Navy Yard, September 16, 2013

- Family of victim filed a \$37.5 million wrongful death claim
- Suit alleged the Navy & the Department of Veterans Affairs overlooked or missed a series of red flags that should have alerted them to the troubled history of the shooter
- The action inspired other victims' families to seek legal advice or file lawsuits



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The Current Typical State of Training

- Acronym confusion ("alphabet soup")
- Stand-up training limitations
 - One-to-many
 - Scheduling requirements
 - Geographic requirements
 - Powerpoint boredom
 - Expensive particularly for multiple locations
 - Staff turn-over





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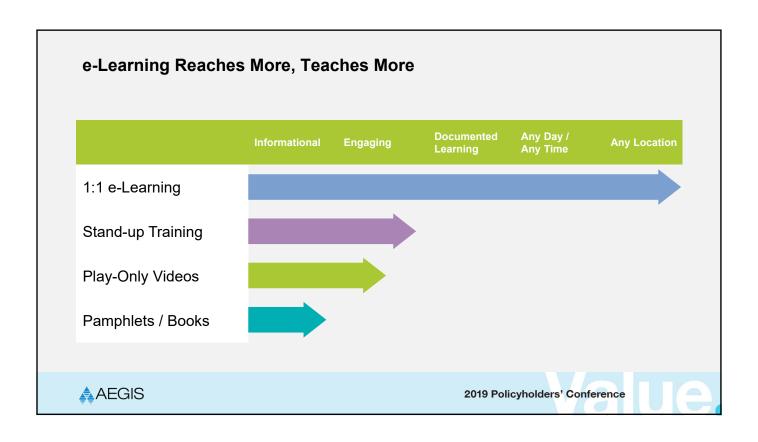
VBLOG - Field Worker Threat

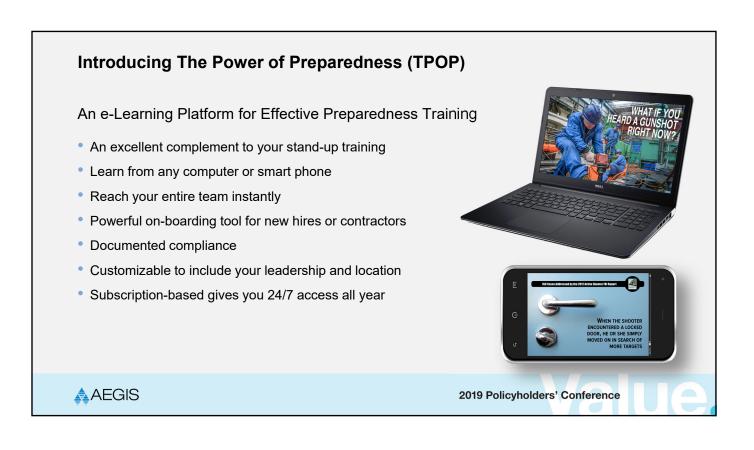




A Training Solution Specifically Designed for Utility Companies



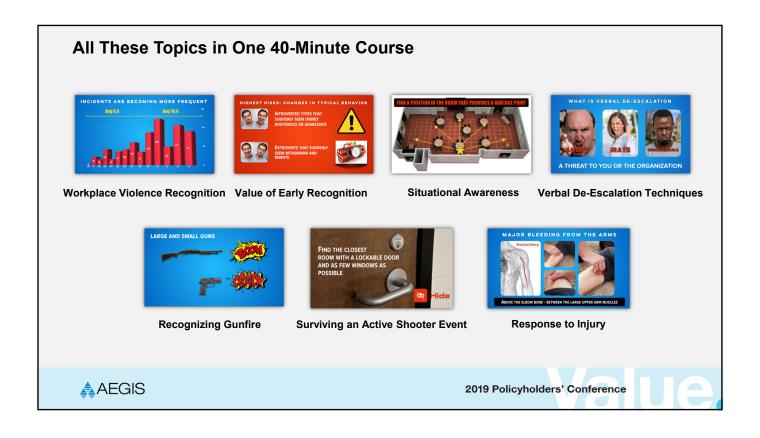








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Easy	Access 24/7 from any computer or smart phone
Effective	Engaging and easily retained
Affordable	Discounts for AEGIS members
Customizable	Show your brand / include your leadership
Accurate	Designed for utility companies





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